

Security Pacific

Real Estate Services

— since 1969 —

December 18, 2008

To Whom It May Concern:

I started as an assistant to a real estate agent (my mother) at the end of the year in 2006. I received my real estate license in February of 2007. I was not sure at this point if I wanted to continue in Real Estate, the market was tough. I started seeing that the REO agents were getting many listing from the banks. I asked about these REO listings & how I could receive them too. I asked again and again but no one seemed to have any answers for me. Then there was someone that one agent that said if I did some BPOs then this might increase my chances to get REO listing.

So then I “Goggled” BPO’s and there was Nicole Ocean. I purchased her e-book about BPOs and receive the list from her. I was excited. I started signing up & before I could get finished with the entire list I received my first BPO. I was then frantic & so I called the number on Nicole’s website & I was happy to hear there was someone that could help me. She walked me through my first BPO. She was great; she was patient with me, as I was very new at this and very nervous. For about six months I did nothing but BPO’s as Nicole continued to help me whenever I called.

Doing these BPO’s helped me as I was making zero money in real estate. Then in January of 2008 I received my first REO listing. Since then I have closed 34 REOs transactions this year. Wow thank you Nicole.

I just recently took an on-line class that Nicole offered and I was very impressed how good she was at teaching and how she went at a good pace. I was not too sure if I wanted to learn more about automating my BPOs but after her class I was excited and now I want to learn more. I believe that Nicole is a natural teacher and she defiantly has the heart to help others. I could not say enough about how she has helped me through these tough times in this real estate market. Because of her helpful ways I happy to say that so far this is my best year ever.

Sincerely,
Monica Chavez, Realtor
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